



**The Corporation of the City of Cornwall**  
**Special Meeting of Council**  
**Report**

Department: CAO  
Division: CAO  
Report Number: 2021-11-CAO  
Prepared By: Maureen Adams, Chief Administrative Officer  
Meeting Date: May 31, 2021  
Subject: Cornwall Regional Airport – Business Development Plan

**Purpose**

To provide Council with a presentation for a Business Development Plan for the Cornwall Regional Airport by Explorer Solutions that was undertaken by the Airport Commission.

**Recommendation**

That Council receive the attached report and presentation.

**Financial Implications**

The operating and capital budgets for the Cornwall Regional Airport have traditionally been cost shared between the City of Cornwall (85%) and the Township of South Glengarry (15%).

**Background / Discussion**

In 2020, the Airport Commission decided to undertake a project for a Business Development Plan for the Cornwall Regional Airport. The final report was



completed by Explorer Solutions in February 2021 and a copy is attached (Schedule A).

A presentation (Schedule B) will be made to Council for the City of Cornwall by Christian Perrault from Explorer Solutions.

Document Title:	Cornwall Regional Airport - Business Development Plan - 2021-11-CAO.docx
Attachments:	- Schedule A - Cornwall Regional Airport Business Strategy.pdf - Schedule B - Cornwall Regional Airport - Business Development Plan - Presentation to Council.pdf
Final Approval Date:	May 27, 2021

This report and all of its attachments were approved and signed as outlined below:

**Mark A. Boileau - May 27, 2021 - 4:34 PM**

**Maureen Adams - May 27, 2021 - 4:40 PM**