



**The Corporation of the City of Cornwall**  
**Regular Meeting of Council**  
**Report**

Department: Financial Services  
Division: Purchasing  
Report Number: 2021-13-Financial Services  
Prepared By: Wendy Johnsen, Buyer  
Meeting Date: February 22, 2021  
Subject: Tender 20-T40 Supply and Delivery of a New Tandem Axle Truck with Attachments

**Purpose**

To obtain costing for the supply and delivery of a new tandem axle truck with snow plow attachments for the Municipal Works fleet.

**Recommendation**

That Tender 20-T40 be awarded to Cornwall Freightliner, from Cornwall, Ontario, at the total bid price of \$316,707.36 (net cost to the Corporation - \$285,204.79) being the best bid meeting the tender specifications.

**Financial Implications**

Through the 2021 budget, Council approved the purchase of Municipal Works equipment and vehicles by means of funding from the Equipment and Vehicle Reserve. A budget of \$310,000 was estimated for tandem axle truck with snow plow attachments. Only those funds required will be withdrawn from the Reserve.

**Strategic Priority Implications**

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.



## **Background / Discussion**

This tender was for the purchase of a new tandem axle truck with snow plow attachments. This vehicle will replace the Municipal Works vehicle Unit #163, a 2009 plow truck with attachments utilized by the Roads department, which has reached the end of its life cycle. The 2009 plow truck will be sold on GovDeals.

The following tenders were received and opened by Purchasing Services on January 27, 2021:

### **Cornwall Freightliner, Cornwall, Ontario**

Bid Price:	\$280,272.00
HST:	\$36,435.36
Total Bid Price:	\$316,707.36

### **Rush Truck Centres, Cornwall, Ontario**

Bid Price:	\$283,920.21
HST:	\$36,909.62
Total Bid Price:	\$320,829.83

Document Title:	Tender 20-T40 Supply and Delivery of a New Tandem Axle Truck with Attachments - 2021-13-Financial Services.docx
Attachments:	
Final Approval Date:	Feb 16, 2021

This report and all of its attachments were approved and signed as outlined below:

**Nicole Robertson - Feb 16, 2021 - 12:19 PM**

**Bill de Wit - Feb 16, 2021 - 1:59 PM**

**Tracey Bailey - Feb 16, 2021 - 6:37 PM**

**Maureen Adams - Feb 16, 2021 - 9:44 PM**