



**The Corporation of the City of Cornwall**  
**Regular Meeting of Council**  
**Report**

Department: Financial Services  
Division: Purchasing  
Report Number: 2021-22-Financial Services  
Prepared By: Melissa Sterling, Buyer  
Meeting Date: March 22, 2021  
Subject: Tender 21-T06 Grass Cutting and Trimming Various Locations

**Purpose**

To obtain costing for the supply of labour, equipment and all things necessary to perform cutting and trimming of grass in the City of Cornwall.

**Recommendation**

That Tender 21-T06 be awarded, as follows:

- Schedule 1 EC Works Limited, Long Sault, Ontario
- Schedule 2 VS Landscape Group, Winchester, Ontario
- Schedule 3 VS Landscape Group, Winchester, Ontario
- Schedule 4 VS Landscape Group, Winchester, Ontario
- Schedule 5 Servicemaster by Fox, Cornwall, Ontario
- Schedule 6 Servicemaster by Fox, Cornwall, Ontario
- Schedule 7 Servicemaster by Fox, Cornwall, Ontario
- Schedule 8 Servicemaster by Fox, Cornwall, Ontario

These recommendations represent the low bidder meeting tender specifications, pending equipment review and documentation submission.



## **Financial Implications**

The Municipal Works - Parks Division has budgeted \$329,698 in the 2021 budget for grass cutting. The Division will endeavor to stay within budget for all grass cutting operations.

## **Strategic Priority Implications**

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

## **Background / Discussion**

This tender called for the supply of labour, equipment and all things necessary to perform cutting and trimming of grass on City owned or controlled properties and buildings, on a per cut basis. The term of contract is for the 2021 grass cutting season. Designated areas included in the tender were:

- Schedule 1      21 Downtown Locations
- Schedule 2      29 North West Locations
- Schedule 3      28 North East Locations
- Schedule 4      58 East Locations
- Schedule 5      Benson Centre
- Schedule 6      12 Brookdale Locations
- Schedule 7      2 Water Street Locations
- Schedule 8      Nick Kaneb Drive

The following tenders were received and opened by Purchasing Services on March 15, 2021:

### **EC Works Limited, Long Sault, Ontario**

Total Price Schedule 1:	\$11,400.00
Total Price Schedule 2:	\$36,000.00
Total Price Schedule 3:	\$45,000.00
Total Price Schedule 4:	\$2,400.00
Total Price Schedule 5:	\$24,000.00
Total Price Schedule 6:	\$4,200.00
Total Price Schedule 7:	\$4,200.00
Total Price Schedule 8:	\$7,200.00



### **Servicemaster by Fox, Cornwall, Ontario**

Total Price Schedule 1:	No Bid
Total Price Schedule 2:	No Bid
Total Price Schedule 3:	No Bid
Total Price Schedule 4:	No Bid
Total Price Schedule 5:	\$2,160.00
Total Price Schedule 6:	\$20,400.00
Total Price Schedule 7:	\$1,300.00
Total Price Schedule 8:	\$6,000.00

### **Superior Group, Williamsburg, Ontario**

Total Price Schedule 1:	\$16,080.00
Total Price Schedule 2:	\$33,480.00
Total Price Schedule 3:	\$30,720.00
Total Price Schedule 4:	No Bid
Total Price Schedule 5:	\$3,720.00
Total Price Schedule 6:	\$25,080.00
Total Price Schedule 7:	\$7,200.00
Total Price Schedule 8:	\$7,200.00

### **VS Landscape Group, Winchester, Ontario**

Total Price Schedule 1:	\$15,500.00
Total Price Schedule 2:	\$31,920.00
Total Price Schedule 3:	\$17,160.00
Total Price Schedule 4:	\$23,880.00
Total Price Schedule 5:	\$2,880.00
Total Price Schedule 6:	\$24,480.00
Total Price Schedule 7:	\$2,880.00
Total Price Schedule 8:	\$8,640.00

Document Title:	Tender 21-T06 Grass Cutting and Trimming Various Locations - 2021-22-Financial Services.docx
Attachments:	
Final Approval Date:	Mar 17, 2021

This report and all of its attachments were approved and signed as outlined below:

**No Signature - Task assigned to Nicole Robertson was completed by delegate Diane Leduc**

**Nicole Robertson - Mar 16, 2021 - 4:07 PM**

**Bill de Wit - Mar 17, 2021 - 9:19 AM**

**Tracey Bailey - Mar 17, 2021 - 5:09 PM**

**Maureen Adams - Mar 17, 2021 - 5:12 PM**