TOURISM DEVELOPMENT CORPORATION OF CORNWALL
CORPORATION DE DÉVELOPPEMENT TOURISTIQUE DE CORNWALL



# Year in Review

FEBRUARY 8, 2020

CITY COUNCIL PRESENTATION

#### 2020 Tourism Industry

- •2020 was a difficult year due to COVID with much lower MAT revenue
- •Hotel Occupancy rates dropped significantly

	2019	2020
Federal	67%	35%
Provincial	71%	36%
Regional	64%	43%
Local	65%	48%

- Local tourism industry faired better than most during COVID
- Was a good opportunity to showcase outdoor adventure assets such as the Waterfront Trail
- •Allowed locals to rediscover what was in their backyards

## Key Highlights

- Approved \$121,270 in funding
- Updated application process July 2020
- Started a reserve of funds for anchor attraction
- Received 27 applications in 2020
- Supported 17 projects
- Replaced Board vacancy January 2020
- Continued to receive applications through pandemic and award on a conditional basis



### Projects Supported

- Cline House
- BMX Track
- Arts Centre
- Your Arts Council
- Cornwall Oriels Baseball
- Ribfest
- Canadian Pro Bass Tour

- Perch Magazine
- Art Walk
- Holiday Sparkle
- Cooper Marsh
- Waterfest Dragon Boat Race 2021
- Waterfront Tours
- Spark Program winners

#### Board of Directors

- Etienne Saint-Aubin, Chair
- Chantal Lalonde—Beaudette, Vice-Chair
- Dale Allen, Treasurer

Board members can not have a direct beneficial or pecuniary interesting a business or an organization with ties to the tourism sector.



### Advisory Committee

- Carol Ann Baxtor Joined December 2020
- ■lan Bentley Resigned August 2020
- Amanda Brisson
- Dona Cruickshank
- Virginia Lake
- Scott Lecky
- Robert Prowse
- Jancis Sommerville Joined December 2020
- Lesley Thompson

- Karen Torrie-Racine
- Chantal Tranchemontagne
- Justine Viray-Levac Resigned November 2020

Currently have 1 vacancy in the restaurant sector