



The Corporation of the City of Cornwall
Regular Meeting of Council
Report

Department: Financial Services
Division: Purchasing
Report Number: 2021-12-Financial Services
Prepared By: Nicole Robertson, Supervisor
Meeting Date: February 8, 2021
Subject: Purchase of Four Replacement Ambulances for Paramedic Services.

Purpose

To purchase three replacement ambulances and one ambulance to be added to the fleet, including additional modifications, for Paramedic Services.

Recommendation

That Council approve the purchase of four ambulances from Crestline Coach Limited, Saskatoon, Saskatchewan at a total price of \$757,560.44 excluding HST (net cost to the Corporation - \$770,893.50).

Financial Implications

The four ambulances including the lifting systems were included in the 2021 budget submission and will be funded through the Land Ambulance Reserve.

Strategic Priority Implications

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

Background / Discussion

Ambulances are ordered through Crestline Coach Limited. This non-competitive purchase is necessary to ensure consistency across the fleet. Consistency minimizes training as well as maintenance complexity.

The ambulances will be modified to incorporate the Power-Load system. The Power-Load system helps to reduce significantly, the risk of paramedic back injuries. The price per ambulance including the lifting system modification for 2021 is \$189,390.11 excluding HST.

Ambulances are replaced on a set schedule of 54 months in service. This timeline has been determined to be the maximum reliable life expectancy of these vehicles. The ambulances travel approximately 8,000 kilometers per month and for a total of 432,000 kilometers over the time frame. Increasing mileage above 400,000 kilometers has demonstrated a decrease in reliability and an increase in repair costs.

Due to the lead-time, delivery and payment for ambulances, delaying the initiation of the purchasing process this year can result in a lengthy delay to the build schedule.

Document Title:	Purchasing of 2021 Ambulances - 2021-12-Financial Services.docx
Attachments:	
Final Approval Date:	Feb 4, 2021

This report and all of its attachments were approved and signed as outlined below:

Bill Lister - Feb 4, 2021 - 10:07 AM

Tracey Bailey - Feb 4, 2021 - 12:54 PM

Maureen Adams - Feb 4, 2021 - 1:18 PM