



The Corporation of the City of Cornwall
Regular Meeting of Council
Report

Department: Financial Services
Division: Purchasing
Report Number: 2020-364-Financial Services
Prepared By: Diane Leduc, Senior Buyer
Meeting Date: December 14, 2020
Subject: RFP 20-P18 Supply and Installation of Play Structure and Engineered Wood Fibre at Aimé LeBlanc Park, Francis Guindon Park and the Benson Centre

Purpose

To obtain proposals from qualified proponents to provide supply and installation of a new play structure at Aimé LeBlanc Park, Francis Guindon Park and the Benson Centre.

Recommendation

That RFP 20-P18 be awarded as follows:

- a. Aimé Leblanc Park and Francis Guindon Park play structures be awarded to Henderson Recreation Equipment, from Simcoe, Ontario, at the total bid price of \$135,371.74 including HST (net cost to the Corporation - \$119,798.00) being the best proposal meeting the specifications.
- b. The Benson Center play structure be awarded to Playground Planners, from Nepean, Ontario, at the total bid price of \$167,538.60 including HST (net cost to the Corporation - \$148,264.25) being the best Proposal meeting the specifications.



Financial Implications

The Corporation had budgeted \$270,000 in the 2020 Budget.

Strategic Priority Implications

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

Background / Discussion

The Corporation invited innovative proposals for the design, supply and installation of new play structures for Aimé LeBlanc Park, Francis Guindon Park and the Benson Centre that will help promote safe and active play while being handicap accessible. The play structures will be installed in the spring of 2021.

The proponents were required to submit a proposal that addressed the criteria included in the Terms of Reference in an effort to maximize the \$60,000 budget for Aimé LeBlanc Park and Francis Guindon Park and the \$150,000 budget for the Benson Centre. The criteria included such items as: a composite play structure for children aged 2-12 years; spring rider for children aged 2-5 years; swing set complete with a handicap swing; litter container and park bench.

In addition, for the Benson Centre play structure, Proponents were advised that the Corporation was looking to enhance the visitors' experience by adding a wow-worthy playground to the Centre. It was envisioned that the playground be customized and themed to fit the community of the City of Cornwall and the Benson Centre.

The proposals were evaluated against the following Criteria:

- (1) Experience of Proponent
- (2) References
- (3) Design/Components
- (4) Accessibility
- (5) Warranty
- (6) Cost/Budget Maximization

The following Requests for Proposals were received and opened by Purchasing Services and evaluated by the Selection Committee:

Proponent	Aimé LeBlanc Park	Francis Guindon Park	Benson Centre
ABC Recreation Limited, Paris, Ontario	\$69,267.03	\$69,267.03	\$149,934.27
Blue Imp, Medicine Hat, Alberta	\$59,999.00	\$59,999.00	\$149,999.00
Henderson Recreation Equipment Limited, Simcoe, Ontario	\$59,899.00	\$59,899.00	\$149,899.00
New World Park Solutions Inc, Brantford, Ontario	\$60,000.00	\$60,000.00	\$150,000.00
Openspace Solutions Inc., Wellesley, Ontario	\$55,239.92	\$53,825.27	\$144,813.52
Park N Play Design, Rocky View County, Alberta	\$59,929.31	\$59,528.38	\$148,683.13
Play KSL, Brantford, Ontario	\$59,896.69	\$59,363.30	\$149,900.07
Playground Planners, Nepean, Ontario	\$59,949.58	\$59,949.58	\$148,264.25

All submitted prices exclude HST.

Accessibility Impact

The proposed play structures' accessibility features include wheelchair ramps with guardrails and accessible seats on the swing sets.

In addition to mobility features, the play structures also address the needs of children with limited vision abilities: the design includes contrasting bright colours, sound and texture.

For the Benson Centre a ramped wheelchair accessible Alta Glide was added as an additional stand-alone inclusive play structure. The Alta Glide has room for multiple wheelchairs and caregivers at the same time. Children can use the ramp to access the unit and a shaded hex deck with multiple interactive pieces to use was added, for children waiting to access the unit.

Document Title:	RFP 20-P18 Supply and Installation of Play Structures - 2020-364-Financial Services.docx
Attachments:	
Final Approval Date:	Dec 8, 2020

This report and all of its attachments were approved and signed as outlined below:

Nicole Robertson - Dec 7, 2020 - 4:07 PM

Mark A. Boileau - Dec 7, 2020 - 4:27 PM

Tracey Bailey - Dec 8, 2020 - 7:59 AM

Maureen Adams - Dec 8, 2020 - 11:59 AM