



The Corporation of the City of Cornwall
Regular Meeting of Council
Report

Department: Financial Services
Division: Purchasing
Report Number: 2020-349-Financial Services
Prepared By: Diane Leduc, Senior Buyer
Meeting Date: November 23, 2020
Subject: Tender 20-T36 Tractor Mounted Backhoe and/or Tractor Mounted Hoe Ram complete with Operator for Various City Departments

Purpose

To obtain an hourly rate for tractor-mounted backhoe and tractor-mounted hoe ram complete with operator for all City departments for a one or two year period.

Recommendation

That Option B-Two Year of Tender 20-T36 be awarded on a roster basis from January 1, 2021 to December 31, 2022. Suppliers will be called in order beginning with the lowest hourly rate.

Item 1 - Tractor Backhoe for Various Departments to:

Company	Hourly Rates Option B	
	Year One	Year Two
1202832 Ontario Inc. (o/a Bob Buiting)	\$53.75	\$53.75
C&D Excavating Limited	\$54.48	\$54.98
Gaucher Excavation Limited	\$62.95	\$63.95
H. Moise Jr Trucking	\$80.00	\$80.00
Losey's Haulage Limited	\$90.00	\$92.00
2561678 Ontario Inc.(o/a Valade Backhoe Service)	\$95.00	\$95.00
TDM Construction	\$97.50	\$101.50

Item 2 - Hoe Ram for Various Department to:

Company	Hourly Rates Option B	
	Year One	Year Two
1202832 Ontario Inc. (o/a Bob Buiting)	\$69.75	\$69.75
C&D Excavating Limited	\$73.48	\$74.48
Gaucher Excavation Limited	\$90.00	\$90.00
2561678 Ontario Inc.(o/a Valade Backhoe Service)	\$130.00	\$130.00
Losey's Haulage Limited	\$130.00	\$135.00

Rates shown are exclusive of applicable HST.

Financial Implications

The individual departments will be contacting the Supplier on an "as required basis" and will be charging the services to their contracted service accounts.

Strategic Priority Implications

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

Background / Discussion

This tender called for Supplier(s) to provide a tractor-mounted backhoe and/or tractor-mounted hoe ram complete with qualified operator, to work in various sections within the City on an "as required" basis as indicated in the tender specifications from January 1, 2021 to December 31, 2022.

The following tenders were received and opened by Purchasing Services on November 10, 2020:

1202832 Ontario Inc. (o/a Bob Buiting), Cornwall, Ontario

Option A - One Year

Item No.	Description	Hourly Rate
1	Tractor Backhoe	No bid
2	Hoe Ram	No bid

Option B - Two Year

Item No.	Description	Hourly Rate Year 1	Hourly Rate Year 2
1	Tractor Backhoe	\$53.75	\$53.75
2	Hoe Ram	\$69.75	\$69.75



C&D Excavating Limited, St. Andrews West, Ontario

Option A - One Year

Item No.	Description	Hourly Rate
1	Tractor Backhoe	\$54.48
2	Hoe Ram	\$73.48

Option B - Two Year

Item No.	Description	Hourly Rate Year 1	Hourly Rate Year 2
1	Tractor Backhoe	\$54.48	\$54.98
2	Hoe Ram	\$73.48	\$74.48

Gaucher Excavation Limited, Lancaster, Ontario

Option A - One Year

Item No.	Description	Hourly Rate
1	Tractor Backhoe	No bid
2	Hoe Ram	No bid

Option B - Two Year

Item No.	Description	Hourly Rate Year 1	Hourly Rate Year 2
1	Tractor Backhoe	\$62.95	\$63.95
2	Hoe Ram	\$90.00	\$90.00

H. Moise Jr Trucking, Cornwall, Ontario

Option A - One Year

Item No.	Description	Hourly Rate
1	Tractor Backhoe	No bid
2	Hoe Ram	No bid

Option B - Two Year

Item No.	Description	Hourly Rate Year 1	Hourly Rate Year 2
1	Tractor Backhoe	\$80.00	\$80.00
2	Hoe Ram	No bid	No bid



Losey's Haulage, Long Sault, Ontario

Option A - One Year

Item No.	Description	Hourly Rate
1	Tractor Backhoe	\$90.00
2	Hoe Ram	\$125.00

Option B - Two Year

Item No.	Description	Hourly Rate Year 1	Hourly Rate Year 2
1	Tractor Backhoe	\$90.00	\$92.00
2	Hoe Ram	\$130.00	\$135.00

TDM Construction, Iroquois, Ontario

Option A - One Year

Item No.	Description	Hourly Rate
1	Tractor Backhoe	\$97.50
2	Hoe Ram	No bid

Option B - Two Year

Item No.	Description	Hourly Rate Year 1	Hourly Rate Year 2
1	Tractor Backhoe	\$97.50	\$101.50
2	Hoe Ram	No bid	No bid

2561678 Ontario Inc.(o/a Valade Backhoe Service), Moose Creek, Ontario

Option A - One Year

Item No.	Description	Hourly Rate
1	Tractor Backhoe	\$95.00
2	Hoe Ram	\$130.00

Option B - Two Year

Item No.	Description	Hourly Rate Year 1	Hourly Rate Year 2
1	Tractor Backhoe	\$95.00	\$95.00
2	Hoe Ram	\$130.00	\$130.00

Report Approval Details

Document Title:	Tender 20-T36 Tractor Mounted Backhoe and Hoe Ram - 2020-349-Financial Services.docx
Attachments:	
Final Approval Date:	Nov 17, 2020

This report and all of its attachments were approved and signed as outlined below:

Bill de Wit - Nov 17, 2020 - 9:13 AM

Tracey Bailey - Nov 17, 2020 - 5:29 PM

Maureen Adams - Nov 17, 2020 - 7:54 PM