



**The Corporation of the City of Cornwall**  
**Regular Meeting of Council**  
**Report**

Department: Financial Services  
Division: Purchasing  
Report Number: 2020-326-Financial Services  
Prepared By: Wendy Johnsen, Buyer  
Meeting Date: September 14, 2020  
Subject: Tender 20-T29 Loader & Truck Packages for Snow Removal  
and Dump Trucks for Snow Hauling - Two Winter Seasons

**Purpose**

To obtain costing for Item #1 - Ten (10) pay loader and truck packages for snow removal and hauling, and Item #2a - Tandem Trucks and Item #2b - Tri Axle Trucks to be used as required, all for two winter seasons 2020/2021 and 2021/2022.

**Recommendation**

That Tender 20-T29 be awarded as follows:

**Item # 1 - Ten Snow Removal Packages (1-Loader and 3-Trucks)**  
(hourly rates are excluding HST)

1 package to C & D Excavation Limited, at a rate of \$299.00/hour for year one and \$299.00/hour for year two;

1 package to D & A Excavation Ltd, at a rate of \$299.99/hour for year one and \$304.99/hour for year two;

1 package to Wally's Backhoe Service, at a rate of \$315.00/hour for year one and \$320.00/hour for year two;



1 package to West Front Construction, at a rate of \$325.00/hour for year one and \$335.00/hour for year two;

1 package to Losey's Haulage Limited, at a rate of \$335.00/hour for year one and \$345.00/hour for year two

1 package to Malyon Excavation Limited, at a rate of \$340.00/hour for year one and \$340.00/hour for year two

3 packages to Cornwall Gravel Company limited, at a rate of \$345.00/hour for year one and \$360.00/hour for year two;

2 packages to David Brown Construction Limited, at a rate of \$370.00/hour for year one and \$390.00/hour for year two.

**Item # 2a - Tandem Truck to be used, as required, for snow hauling**

(hourly rates are excluding HST) Call in roster order is as follows:

D & A Excavation Ltd (1 available) at \$66.00/hour for year one and \$66.00/hour for year two

C & D Excavation Ltd (2 available) at \$69.00/hour for year one and \$69.00/hour for year two

West Front Construction Ltd (2 available) at \$70.00/hour for year one and \$72.50/hour for year two

Malyon Excavation Ltd (2 available) at \$75.00/hour for year one and \$75.00/hour for year two

Losey's Haulage Ltd (1 available) at \$80.00/hour for year one and \$82.00/hour for year two

David Brown Construction Ltd (1 available) at \$85.00/hour for year one and \$90.00/hour for year two

**Item # 2b - Tri Axle Truck to be used, as required, for snow hauling**

(hourly rates are excluding HST) Call in roster order is as follows;

D & A Excavation Ltd (1 available) at \$71.00/hour for year one and \$73.00/hour for year two



Wally's Backhoe Service (6 available) at \$76.00/hour for year one and \$78.00/hour for year two

West Front Construction Ltd (3 available) at \$78.00/hour for year one and \$80.00/hour for year two

C & D Excavation Ltd (3 available) at \$80.00/hour for year one and \$80.00/hour for year two

Blair Martell Excavation (1 available) at \$80.00/hour for year one and \$85.00/hour for year two

Malyon Excavation Ltd (8 available) at \$85.00/hour for year one and \$85.00/hour for year two

Losey's Haulage Ltd (2 available) at \$86.00/hour for year one and \$88.00/hour for year two

Cornwall Gravel Co Ltd (10 available) at \$88.00/hour for year one and \$89.00/hour for year two

David Brown Construction Ltd (9 available) at \$90.00/hour for year one and \$95.00/hour for year two

### **Financial Implications**

The Corporation has budgeted \$154,500.00 in the 2020 Budget for this work and will budget accordingly in 2021.

### **Strategic Priority Implications**

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

### **Background / Discussion**

The Corporation's Department of Infrastructure & Municipal Works requires Loader and Truck packages for snow removal and Trucks for snow hauling from approximately, November 15, 2020 to April 15, 2021, and from November 15, 2021 to April 15, 2022.

Item # 1 - Ten packages of one loader and three trucks to be used on snow removal for the 2020/2021 and 2021/2022 Winter Seasons. Should the



Corporation require more packages, the Department will contact Contractors that submitted to this tender.

Item # 2a and 2b – Tandem & Tri Axle Dump Trucks are to be used as additional trucks in conjunction with the snow removal packages or under the city blower when required for snow removal. Trucks will be called out starting with the lowest bid until the desired number of trucks required has been achieved. This same process (starting with the lowest bid) will be used for each winter event requiring snow removal.

The following tenders were received and opened by Purchasing Services on August 26, 2020:

**Blair Martell Excavation, Cornwall, Ontario**

Item # 1 - No Bid

Item # 1 - No Bid

Item # 2a - No Bid

Item # 2a - No Bid

Item # 2b - Year 1 (1 available) \$ 80.00 per hour, excluding HST

Item # 2b - Year 2 (1 available) \$ 85.00 per hour, excluding HST

**C&D Excavating, St. Andrews West, Ontario**

Item # 1 - Year 1 (1 packages) \$ 299.00 per hour, excluding HST

Item # 1 - Year 2 (1 packages) \$ 299.00 per hour, excluding HST

Item # 2a - Year 1 (2 available) \$ 69.00 per hour, excluding HST

Item # 2a - Year 2 (2 available) \$ 69.00 per hour, excluding HST

Item # 2b - Year 1 (3 available) \$ 80.00 per hour, excluding HST

Item # 2b - Year 2 (3 available) \$ 80.00 per hour, excluding HST

**Cornwall Gravel Company Limited, Cornwall, Ontario**

Item # 1 - Year 1 (3 packages) \$ 345.00 per hour, excluding HST

Item # 1 - Year 2 (3 packages) \$ 360.00 per hour, excluding HST

Item # 2a - No Bid

Item # 2a - No Bid

Item # 2b - Year 1 (10 available) \$ 88.00 per hour, excluding HST

Item # 2b - Year 2 (10 available) \$ 89.00 per hour, excluding HST

**D&A Excavation Limited, Cornwall, Ontario**

Item # 1 - Year 1 (1 package) \$ 299.99 per hour, excluding HST

Item # 1 - Year 2 (1 package) \$ 304.99 per hour, excluding HST

Item # 2a - Year 1 (1 available) \$ 66.00 per hour, excluding HST

Item # 2a - Year 2 (1 available) \$ 66.00 per hour, excluding HST



Item # 2b - Year 1 (1 available) \$ 71.00 per hour, excluding HST  
Item # 2b - Year 2 (1 available) \$ 73.00 per hour, excluding HST

**David Brown Construction Limited, Ingleside, Ontario**

Item # 1 - Year 1 (2 packages) \$ 370.00 per hour, excluding HST  
Item # 1 - Year 2 (2 packages) \$ 390.00 per hour, excluding HST  
Item # 2a - Year 1 (1 available) \$ 85.00 per hour, excluding HST  
Item # 2a - Year 2 (1 available) \$ 90.00 per hour, excluding HST  
Item # 2b - Year 1 (9 available) \$ 90.00 per hour, excluding HST  
Item # 2b - Year 2 (9 available) \$ 95.00 per hour, excluding HST

**Losey's Haulage Limited, Long Sault, Ontario**

Item # 1 - Year 1 (1 package) \$ 335.00 per hour, excluding HST  
Item # 1 - Year 2 (1 package) \$ 345.00 per hour, excluding HST  
Item # 2a - Year 1 (1 available) \$ 80.00 per hour, excluding HST  
Item # 2a - Year 2 (1 available) \$ 82.00 per hour, excluding HST  
Item # 2b - Year 1 (2 available) \$ 86.00 per hour, excluding HST  
Item # 2b - Year 2 (2 available) \$ 88.00 per hour, excluding HST

**Malyon Excavation Limited, Cornwall, Ontario**

Item # 1 - Year 1 (1 package) \$ 340.00 per hour, excluding HST  
Item # 1 - Year 2 (1 package) \$ 340.00 per hour, excluding HST  
Item # 2a - Year 1 (2 available) \$ 75.00 per hour, excluding HST  
Item # 2a - Year 2 (5 available) \$ 75.00 per hour, excluding HST  
Item # 2b - Year 1 (8 available) \$ 85.00 per hour, excluding HST  
Item # 2b - Year 2 (8 available) \$ 85.00 per hour, excluding HST

**Wally's Backhoe Service, Cornwall, Ontario**

Item # 1 - Year 1 (1 package) \$ 315.00 per hour, excluding HST  
Item # 1 - Year 2 (1 package) \$ 320.00 per hour, excluding HST  
Item # 2a - No Bid  
Item # 2a - No Bid  
Item # 2b - Year 1 (6 available) \$ 76.00 per hour, excluding HST  
Item # 2b - Year 2 (6 available) \$ 78.00 per hour, excluding HST

**Westfront Construction (Canada) Limited, Cornwall, Ontario**

Item # 1 - Year 1 (1 package) \$ 325.00 per hour, excluding HST  
Item # 1 - Year 2 (1 package) \$ 335.00 per hour, excluding HST  
Item # 2a - Year 1 (2 available) \$ 70.00 per hour, excluding HST  
Item # 2a - Year 2 (2 available) \$ 72.50 per hour, excluding HST  
Item # 2b - Year 1 (3 available) \$ 78.00 per hour, excluding HST  
Item # 2b - Year 2 (3 available) \$ 80.00 per hour, excluding HST



Document Title:	Tender 20-T29 Loader and Truck Packages for Snow Removal and Dump Trucks for Snow Hauling - 2020-326-Financial Services.docx
Attachments:	
Final Approval Date:	Sep 9, 2020

This report and all of its attachments were approved and signed as outlined below:

**Nicole Robertson - Sep 8, 2020 - 9:01 AM**

**Bill de Wit - Sep 8, 2020 - 3:48 PM**

**Tracey Bailey - Sep 9, 2020 - 8:58 AM**

**Maureen Adams - Sep 9, 2020 - 11:45 AM**