



**The Corporation of the City of Cornwall**  
**Regular Meeting of Council**  
**Report**

Department: Financial Services  
Division: Purchasing  
Report Number: 2020-325-Financial Services  
Prepared By: Wendy Johnsen, Buyer  
Meeting Date: September 14, 2020  
Subject: Tender 20-T28 Motor Grader with Wing, Complete with Operator – Two Winter Seasons

**Purpose**

To obtain costing, on an hourly rate, for five (5) motor graders with wing complete with operator for two winter seasons.

**Recommendation**

That Tender 20-T28 be awarded for two winter seasons; 2020/2021 and 2021/2022 as follows (hourly rates are excluding HST):

**Item #1**

2 Units to Malyon Excavation Limited, Cornwall, Ontario at a rate of \$150.00/hour for year one and \$150.00/hour for year two;

1 Unit to Cornwall Gravel Company Limited, Cornwall, Ontario at a rate of \$210.00/hour for year one and \$220.00/hour for year two;

1 Unit to David Brown Construction, Ingleside, Ontario at a rate of \$215.00/hour for year one and \$220.00/hour for year two; and

1 Unit to Coco Paving Incorporated, Morrisburg, Ontario at a rate of \$224.00/hour for year one and \$229.00/hour for year two.



## **Item #2**

1 Unit to Malyon Excavation Limited (2 available), Cornwall, Ontario at a rate of \$150.00/hour for year one and \$150.00/hour for year two.

These being the best bids meeting the tender specifications.

## **Financial Implications**

The Corporation has budgeted \$162,000 in the 2020 budget for this work and the department will budget accordingly for 2021.

## **Strategic Priority Implications**

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

## **Background / Discussion**

The Corporation's Department of Infrastructure & Municipal Works requires five (5) motor graders units for two winter seasons from approximately November 15, 2020 to April 15, 2021 and November 15, 2021 to April 15, 2022.

The graders will be used, as required, upon call-in to plow City of Cornwall streets (Class 2) with 8 cm or more of snow accumulation. There are five routes and one grader will be assigned to each route. It is expected to take 7 to 8 hours of plowing time to complete one pass per route. Depending on the storm, it may only require one pass or it may be required to be plowed continuously over the course of a couple of days. The Operator is to have previous experience with the operation of a grader in winter.

Item 2P was a provisional item for additional unit(s). The Corporation makes no guarantee of hours for additional grader(s) and does not have stand-by rates. Additional graders will only be called-in, as required.

The following tenders were received and opened by Purchasing Services on August 26, 2020:

### **Malyon Excavation Ltd., Cornwall, Ontario**

|                  |   |
|------------------|---|
| Item # 1 Year 1  | \$150 per hour/per unit (2 Units available) |
| Item # 1 Year 2  | \$150 per hour/per unit (2 Units available) |
| Item # 2P Year 1 | \$150 per hour/per unit (2 Units available) |
| Item # 2P Year 2 | \$150 per hour/per unit (2 Units available) |



**Cornwall Gravel Company Limited, Cornwall, Ontario**

Item # 1 Year 1     \$210 per hour/per unit (1 Unit available)  
Item # 1 Year 2     \$220 per hour/per unit (1 Unit available)  
Item # 2P Year 1    No Bid  
Item # 2P Year 2    No Bid

**David Brown Construction Limited, Ingleside, Ontario**

Item # 1 Year 1     \$215 per hour/per unit (1 Unit available)  
Item # 1 Year 2     \$220 per hour/per unit (1 Unit available)  
Item # 2P Year 1    No Bid  
Item # 2P Year 2    No Bid

**Coco Paving Incorporated, Morrisburg, Ontario**

Item # 1 Year 1     \$224 per hour/per unit (1 Unit available)  
Item # 1 Year 2     \$229 per hour/per unit (1 Unit available)  
Item # 2P Year 1    No Bid  
Item # 2P Year 2    No Bid

HST is applicable but is not included in the hourly rates shown above.

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|----------------------|--|
| Document Title:      | Tender 20-T28 Motor Grader with Wing, Complete with Operator - Two Winter Seasons - 2020-325-Financial Services.docx |
| Attachments:         |  |
| Final Approval Date: | Sep 9, 2020  |

This report and all of its attachments were approved and signed as outlined below:

**Nicole Robertson - Sep 8, 2020 - 8:59 AM**

**Bill de Wit - Sep 8, 2020 - 3:49 PM**

**Tracey Bailey - Sep 8, 2020 - 9:39 PM**

**Maureen Adams - Sep 9, 2020 - 8:15 AM**