



**The Corporation of the City of Cornwall**  
**Regular Meeting of Council**  
**Report**

Department: Financial Services  
Division: Purchasing  
Report Number: 2020-296-Financial Services  
Prepared By: Diane Leduc, Senior Buyer  
Meeting Date: June 8, 2020  
Subject: Tender 20-T25 EMS Roof Replacement

**Purpose**

To obtain costing for complete roof replacement at the Emergency Medical Services (EMS) Facility.

**Recommendation**

That Tender 20-T25 be awarded to Perras DiStefano Construction and Design Services Incorporated, from Cornwall, Ontario, at the total bid price of \$948,543.47 (net cost to the Corporation - \$854,192.77) being the best bid meeting the tender specifications.

**Financial Implications**

The roof replacement was not included in the 2020 Budget; however, it is recommended that the project be funded from the Municipal Building Reserve. The Municipal Building Reserve has a current balance of \$1,373.914.

**Strategic Priority Implications**

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.



## **Background / Discussion**

The work for this project involves the replacement of the metal roofing system on the Emergency Medical Services (EMS) building, as well as the installation of a snow guard system, the installation of safety anchors and the installation of protection of HVAC equipment.

The following tenders were received and opened by Purchasing Services on May 28, 2020:

### **Perras DiStefano Construction and Design Services Incorporated, Cornwall, Ontario**

Bid Price:	\$839,419.00
HST:	\$109,124.47
Total Bid Price:	\$948,543.47

### **Robert J Bourgon and Associates Limited, Cornwall, Ontario**

Bid Price:	\$870,507.79
HST:	\$113,166.01
Total Bid Price:	\$983,673.80

### **Danval Construction Company, Thornhill, Ontario**

Bid Price:	\$974,200.00
HST:	\$126,646.00
Total Bid Price:	\$1,100,846.00

### **Moffat Bros. Roofing Limited, Cobourg, Ontario**

Bid Price:	\$1,175,280.00
HST:	\$152,786.40
Total Bid Price:	\$1,328,066.40

Bid received from Neptune Security Services Incorporated was deemed non-compliant for failing to include all required addendums.

Document Title:	Tender 20-T25 EMS Roof Replacement - 2020-296-Financial Services.docx
Attachments:	
Final Approval Date:	Jun 1, 2020

This report and all of its attachments were approved and signed as outlined below:

**Nicole Robertson - May 29, 2020 - 3:51 PM**

**Mark A. Boileau - May 29, 2020 - 3:57 PM**

**Tracey Bailey - May 29, 2020 - 5:11 PM**

**Maureen Adams - Jun 1, 2020 - 8:36 PM**