



The Corporation of the City of Cornwall
Regular Meeting of Council
Report

Department: Financial Services
Division: Purchasing
Report Number: 2020-293-Financial Services
Prepared By: Nicole Robertson, Supervisor
Meeting Date: May 25, 2020
Subject: Purchase of Transit Buses Through the Transit Procurement Initiative

Purpose

To purchase two (2) forty (40) foot low floor conventional buses through the Metrolinx Transit Procurement Initiative agreements.

Recommendation

That Council approves the purchase of two (2) conventional buses from Nova Bus through the Metrolinx Transit Procurement Initiative process.

Financial Implications

The two (2) conventional buses will be included in the 2021 Capital Budget submission.

For 2021, the Corporation has included \$1,314,000 for two (2) buses in the Transit ten-year capital forecasted budget (City share \$327,029).

The cost of the buses is \$1,204,998 without HST (net cost to the Corporation - \$1,226,206).

The cost of the two (2) buses will be funded through the Investing in Canada Infrastructure Program (ICIP), as follows:

Funding Source	Portion	Funding amount
Federal Government	40.00%	\$490,482.40
Province of Ontario	33.33%	\$408,694.40
City of Cornwall	26.67%	\$327,029.20
Total Cost		\$1,226,206.00

The City of Cornwall portion will be financed, with borrowing costs (principal and interest) funded by the tax base.

Strategic Priority Implications

The low-floor fully accessible conventional buses with voice annunciation supports the Corporation's Mission Statement by enabling a financially and environmentally sustainable bus service while complementing four of the Corporation's 2019-2021 Priorities: provides transportation services for Skilled Labour Force; allows citizens flexible Housing Opportunities; promotes Economic Development; and is a tool in Environmental Sustainability.

Background / Discussion

Metrolinx is a Crown corporation charged with administering Ontario Urban transit projects. The Transit Procurement Initiative (TPI) is a Metrolinx program that helps small and medium-sized Ontario municipalities save money by reducing unit costs through higher volume purchases and performance-based specification, avoiding duplicate procurement costs while improving product quality.

Cornwall has again partnered with the Metrolinx TPI which has tendered 15 bus joint procurements covering 8 metre(m), 9m, 12m and 18m buses and a dedicated bus supplier network. To date, Metrolinx TPI has worked with 36 transit agencies since 2006 and more than 1,000 buses were delivered through TPI to Ontario transit systems.

The multi-year governance agreement entered into by the Corporation is authorized by City of Cornwall By-Law 2019-073 and covers the period of 2019-2024.



The buses will replace two (2) 2008 Eldorado thirty (30) foot bus purchased new in 2008. The two buses will be decommissioned and placed for auction on GovDeals, an online auction platform.

The modest revenue expected from the sale of the decommissioned buses will be returned to the City's Provincial Gas Tax Reserve Fund as per the agreement stipulation.

With the addition of these two (2) new 2021 Nova buses, the average conventional bus fleet age in 2021 will be reduced from 9.6 to 4.7 years and will save preventative maintenance costs.

It is important to note that Council has approved the purchase of four (4) new forty (40) foot low floor conventional buses and these two (2) buses, if approved, will be added to the present purchase order. The delivery date of the previously approved buses has been revised from November 2020 to April 2021. Due to the lead-time, delivery and payment for buses, delaying the initiation of the purchasing process will result in a cost increase as Metrolinx has guaranteed pricing of the 2021 models. Therefore, it is cost effective to receive delivery of six (6) buses in April 2021. Should Council decide to wait until the 2021 budget is approved, these two (2) buses will be received in November 2021, at a cost that will be approximately 5% higher. It also avoids paying the newly incorporated Metrolinx charge of 1% of the total cost of the buses. Adding these two (2) buses to the present purchase agreement will save the Corporation approximately \$60,000.

A revised Purchased Order must be issued before June 1, 2020 in order to be accepted under the present Metrolinx agreement.

Accessibility Impact

The Nova bus is fully accessible for persons with disabilities and have two (2) wheelchair positions incorporated in the seating plan. Cornwall Transit's fleet remains at 100% accessible.

Document Title:	Purchase of 2021 Transit Buses - 2020-293-Financial Services.docx
Attachments:	
Final Approval Date:	May 21, 2020

This report and all of its attachments were approved and signed as outlined below:

Bill de Wit - May 21, 2020 - 9:52 AM

Tracey Bailey - May 21, 2020 - 9:59 AM

Maureen Adams - May 21, 2020 - 12:14 PM