



The Corporation of the City of Cornwall
Regular Meeting of Council
Report

Department: Financial Services
Division: Purchasing
Report Number: 2020-282-Financial Services
Prepared By: Diane Leduc, Senior Buyer
Meeting Date: May 25, 2020
Subject: Tender 20-T23 Maintenance of Traffic Control Signals and Flasher Systems

Purpose

To obtain costing for the maintenance of 69 existing traffic control signals and 23 flasher systems that currently exists in the City of Cornwall.

Recommendation

That Tender 20-T23 be awarded for a five year period effective August 1, 2020, with an option to extend the contract for an additional two years, to Black & McDonald Limited from Ottawa, Ontario, at the total bid price of \$2,160,673.00 (net cost to the Corporation - \$1,945,752.96), including provisional items, being the best bid meeting the tender specifications.

Financial Implications

The Corporation had budgeted \$315,400 in the 2020 Budget. The department will budget accordingly for subsequent years.



Strategic Priority Implications

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

Background / Discussion

The successful supplier is responsible for the operation of approximately 69 traffic control signals and 23 flasher systems. The contractor is to provide preventative (routine) and response (non-routine) maintenance for these electrical systems.

The tender included the following parts:

Part 'A' - Contract Items

Part 'B' - Provisional Items

Part 'C' - Transportation of Materials

Part 'B' - Provisional Items have been included in the total bid price at estimated quantities and may or may not be required. The provisional items would be for pre-planned or extensive work above the routine items included in Part A.

The following tenders were received and opened by Purchasing Services on May 13, 2020:

Black & McDonald Limited, Ottawa, Ontario

Bid Price: \$1,912,100.00

HST: \$248,573.00

Total Bid Price: \$2,160,673.00

Document Title:	Tender 20-T23 Maintenance of Traffic Control Signals and Flasher Systems.docx
Attachments:	
Final Approval Date:	May 16, 2020

This report and all of its attachments were approved and signed as outlined below:

Nicole Robertson - May 14, 2020 - 3:01 PM

Bill de Wit - May 15, 2020 - 9:25 AM

Tracey Bailey - May 15, 2020 - 11:38 AM

Maureen Adams - May 16, 2020 - 7:40 AM