



**The Corporation of the City of Cornwall**  
**Regular Meeting of Council**  
**Report**

Department: Financial Services  
Division: Purchasing  
Report Number: 2020-247-Financial Services  
Prepared By: Diane Leduc, Senior Buyer  
Meeting Date: February 24, 2020  
Subject: Tender 20-T03 Supply and Installation of LED Lighting  
Fixtures for the Benson Centre, the Cornwall Civic Complex  
and King George Park Softball Field

**Purpose**

To obtain costing for the supply of all materials, labour and equipment for lighting upgrades at the Benson Centre, Cornwall Civic Complex and King George Park Softball Field.

**Recommendation**

That Tender 20-T03 be awarded to JWK Utilities + Site Services Limited, from Carp, Ontario, at the total bid price of \$801,017.45 (net cost to the Corporation - \$721,341.02) including the provisional item, being the best bid meeting the tender specifications.

**Financial Implications**

The Corporation had budgeted \$690,000 in the 2019 Budget for these projects, \$550,000 for the Benson Centre and Cornwall Civic Complex projects are financed and \$140,000 from tax base for the Brian Tardif Field in the King George Park. The lighting and netting at the Brian Tardif Field is over budget by \$66,617 and it is recommended that the additional funds required to complete the project including the provisional item be taken from the 2020 Tennis Court project. Should the Recreation and Facilities Department realize tender savings



on other capital projects throughout the year, the Department will look to reallocate those savings to the 2020 Tennis Court project to preserve the original scope of the project. Alternatively, if future tender savings are not realized later in 2020, then the scope of work for the 2020 Tennis Court project will be reduced to proceed with either the court resurfacing or the lighting improvements only, then additional funds would be included in the 2021 Budget submission to complete the remaining tennis court work as originally planned.

### **Strategic Priority Implications**

This report addresses Council's accountability and transparency to the ratepayers of the City of Cornwall.

### **Background / Discussion**

This project is for the replacement of the lighting fixtures to LED in the arena portion of the Cornwall Civic Complex, Benson Centre ice pads, fieldhouse and tennis courts; as well as those at Brian Tardif Field, in King George Park. It also includes the installation of new netting at the Brian Tardif Field.

The tender also included a provisional item to install all of the wiring at the Brian Tardif Field underground. Having the wiring underground will keep the sightlines cleaner, will reduce the strain on the poles so they are less likely to lean and should also mean less guy-wires, resulting in less tripping hazards around the poles.

The following tenders were received and opened by the Purchasing Department on February 12, 2020:

#### **JWK Utilities + Site Services Limited, Carp, Ontario**

Bid Price: \$690,865.00

HST: \$89,812.45

Total Bid Price: \$780,677.45

#### **Provisional Item**

Bid Price: \$18,000.00

HST: \$2,34.00

Total Bid Price: \$20,340.00



**Industrial Electrical Contractors Brockville Limited, Brockville, Ontario**

Bid Price:	\$878,898.51
HST:	\$114,256.81
Total Bid Price:	\$993,155.32

**Provisional Item**

Bid Price:	\$36,720.00
HST:	\$4,773.60
Total Bid Price:	\$41,493.60

**Black & McDonald, Ottawa, Ontario**

Bid Price:	\$1,016,900.00
HST:	\$132,197.00
Total Bid Price:	\$1,149,097.00

**Provisional Item**

Bid Price:	\$31,400.00
HST:	\$4,082.00
Total Bid Price:	\$35,482.00

Bid received from Neptune Security Services Incorporated was deemed non-compliant for failing to include the required addendums.

Document Title:	Tender 20-T03 Supply and Installation of LED Lighting Fixtures - 2020-247-Financial Services.docx
Attachments:	
Final Approval Date:	Feb 14, 2020

This report and all of its attachments were approved and signed as outlined below:

**Nicole Robertson - Feb 13, 2020 - 4:34 PM**

**Mark A. Boileau - Feb 14, 2020 - 11:52 AM**

**Tracey Bailey - Feb 14, 2020 - 12:30 PM**

**Maureen Adams - Feb 14, 2020 - 3:33 PM**