



The Corporation of the City of Cornwall
Regular Meeting of Council
Report

Department: Financial Services
Division: Purchasing
Report Number: 2019-05-Financial Services
Prepared By: Nicole Robertson, Supervisor
Meeting Date: October 15, 2019
Subject: Tender 19-T69 Purchase of One new Paramedic Response Unit and Conversion Services

Purpose

To obtain costing for the Supply and Delivery of One New Paramedic Response Unit (PRU) 2019 or Current Year Chevrolet Tahoe, and Conversion Services to meet all Ontario Ministry of Health Emergency Response Vehicle (MOH ERV) standards and requirements for Paramedic Services.

Recommendation

That Tender 19-T69 be awarded to Rowland Emergency Vehicle Products Incorporated from Mississauga, Ontario, at the total bid price of \$ 95,739.25 (net cost to the Corporation - \$ 86,216.16) being the best bid meeting the tender specifications.

Financial Implications

The Corporation has budgeted \$31,000 from the Land Ambulance Reserve in the 2019 Budget for the replacement of Public Access Defibrillation vehicle. It is recommended that these funds be reallocated for this purchase and the remaining balance be taken from this Reserve.

Background / Discussion

The department reviewed operations and it was determined that a Paramedic Response Unit (PRU) vehicle would best serve the needs of the department and community and be purchased instead of the Public Access Defibrillation (PAD) vehicle. This new PRU will assist the department in merging the functions of the Community Paramedic Program with that of the emergency response sector of operations, leaving 2 vans for use by all other sectors within the department. The PAD vehicle was primarily used for servicing defibrillators located throughout the community and providing a transportation option to administrative staff attending meetings/functions within the region.

The tender called for the Supply and Delivery of one new Paramedic Response Unit (PRU) 2019 or current year Chevrolet Tahoe, and conversion services to meet all MOH ERV standards and requirements for Paramedic Services, as per specifications listed in the Tender document.

Bidders were required to submit proof of being registered with Ontario Ministry of Health and Long-Term Care (MOHLTC) Vendors of Record Agreements related to supplying Emergency Response Vehicles.

The following tenders were received and opened:

Rowland Emergency Vehicle Products Incorporated, Mississauga, Ontario

Item 1 - Paramedic Response Unit (PRU)

Bid Price:	\$47,000.00
HST:	\$6,110.00
Total Bid Price:	\$53,110.00

Item 2 - Conversion Services

Bid Price:	\$37,725.00
HST:	\$4,904.25
Total Bid Price:	\$42,629.25

Total Bid Price for Item 1 and 2:	\$95,739.25
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Minor mathematical adjustments were required on the submission from Rowland Emergency Vehicle Products Incorporated.